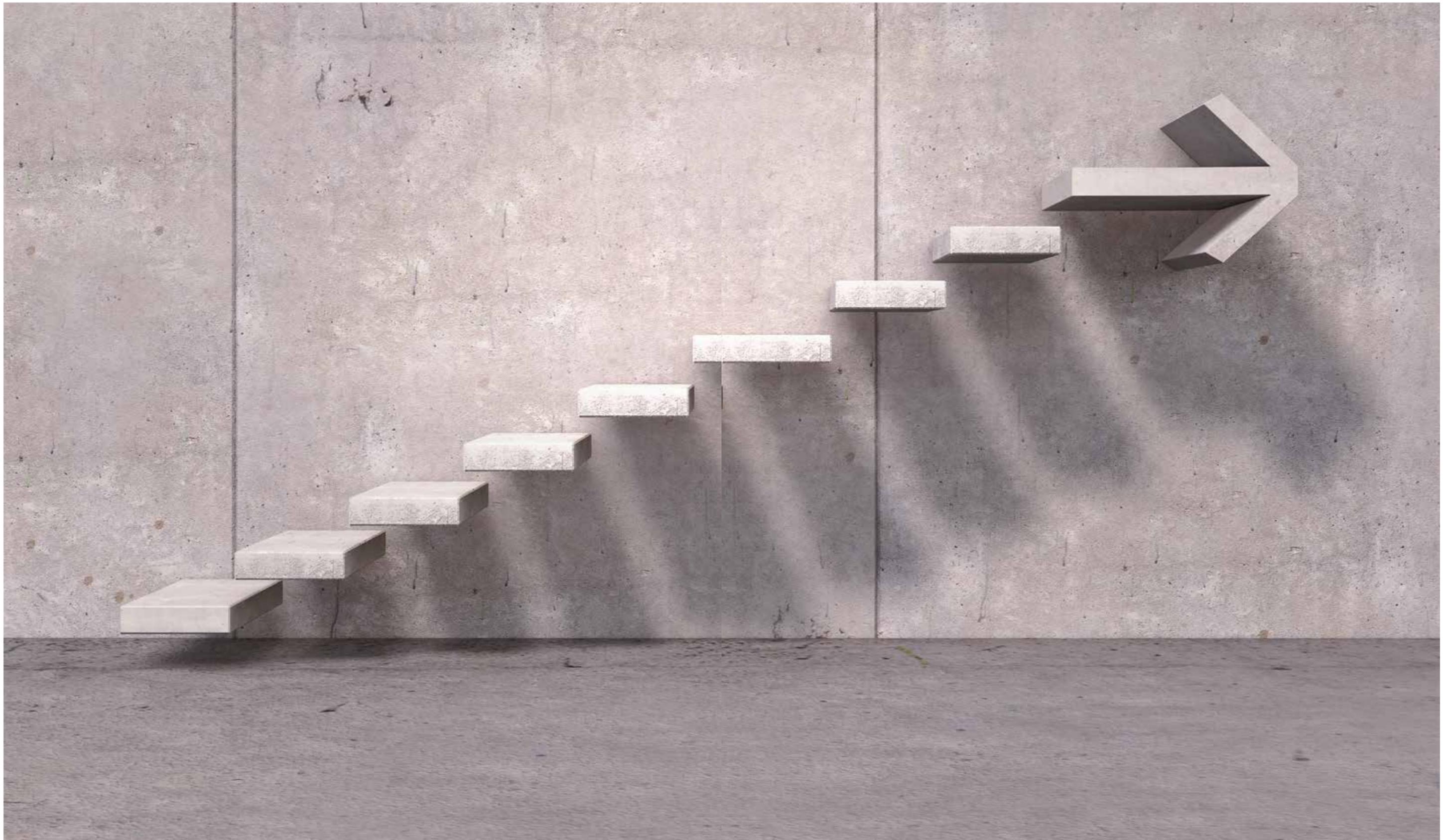




A Full Service Law Firm with a Sector Focus



**THE DEPTH OF OUR SECTOR KNOWLEDGE AND CLIENT RELATIONSHIPS BRING OUR WORK TO LIFE AND KEEP US – AND YOU – ONE STEP AHEAD**

# JACKSON, ETTI & EDU: YOUR LAW FIRM IN AFRICA

JEE is an award winning, full-service law firm with a sector focus. Our legal teams stand at the nexus of innovation and opportunity unleashed by the African Continental Free Trade Agreement (AfCTA), and our experience, knowledge and expertise can steer your organisation to success. Proudly Nigerian and resolutely pan-African, we are dedicated to serving the continued growth of private and public-sector economic development in the region.

**W**e have long championed Africa's dynamic and innovative people, ideas, capital, and products. Our team's in-depth legal, geopolitical and industry knowledge; "client-centricity"; operational excellence; and holistic approach have won critical acclaim from our many and wide-ranging clients across 35 jurisdictions, six sectors, and 11 practice areas.

Our legal teams are strategically located in every African country of business interest, making Jackson, Etti & Edu the go-to firm for all your African legal needs.

## OFFICES

Lagos, Nigeria  
Abuja, Nigeria  
Yaoundé, Cameroon  
Accra, Ghana  
Harare, Zimbabwe

## SERVICES

- Brand Protection
- Commercial Intellectual Property & Data
- Immigration, Employment & Private Client Services
- Intellectual Property
- Regulatory & Compliance

## BRAND PROTECTION

Africa's huge economic growth and demand for increased products and services have attracted global investors whose brands require launch and protection.

JEE guides clients through Africa's complex trademark registration system, with its national and regional frameworks, protocols and differing legislations. From the African Regional Intellectual Property Organisation (ARIPO) to the Banjul Protocol on Marks to the Organisation Africaine de la Propriété Intellectuelle (OAPI), JEE will ensure you have every eventuality covered.

## COMMERCIAL INTELLECTUAL PROPERTY & DATA

JEE's Commercial Intellectual Property (IP) team advises on all aspects of Intellectual Property law and practice across Africa.

Our clientele includes regional and international blue-chip institutions and organisations, from boutique private firms to multinationals and global and African conglomerates. We have won a reputation for high-quality service and an appreciation of clients' goals, constraints, and concerns.

Our IP services include registration; prosecution; and management and protection of copyrights, designs, patents and trademarks. We also cover domain name registration, advisory and protection; auditing of IP assets; advisory on brand strength and financial value; brand strategy advisory and commercialisation; general commercial IP transactions such as licensing, franchise, spin-offs, merchandise, mergers and acquisitions; and the drafting of IP policies, laws/bills, and reviews for Governments, States or Organisations.

Our Data Privacy Unit covers data audits; contracts and compliance; data protection frameworks and resolution; Data Protection

Compliance Organisation (DPCO) services; and Data Protection Officer (DPO) services.

## IMMIGRATION, EMPLOYMENT & PRIVATE CLIENT SERVICES

The adoption of the African Continental Free Trade Agreement is sure to escalate the free movement of goods, services, and people. Our Immigration, Employment & Private Client team is highly skilled and efficient in advising and executing filings on compliance with labour, employment, and immigration; the preparation and review of employment contracts; collective bargaining; immigration support for staff and corporate set-up; legal advice on deductions and remittances; legal advice on termination, dismissal, and redundancy procedures; and general intelligence on regulatory policies.

## INTELLECTUAL PROPERTY

Africa's innate inventiveness and creativity is driving its enviable economic growth in the private sector, and our Intellectual Property (IP) team enables organisations to ensure that growth remains achievable and sustainable. JEE helps clients protect, administer and enforce their IP rights so that innovation and competitiveness can continue to flourish across Africa.

Our IP services include brand strength advice; valuation of IP assets; financial value; brand strategy; commercialisation options; co-existence and settlement agreements; documentation; licensing; copyright litigation and protection; and the management and prosecution of copyright, trademarks, patents and designs, among many more essential legal services.

## REGULATORY & COMPLIANCE

As businesses experience new commercial arrangements and locations, there is a need for due diligence on regulatory checks and balances. JEE ensures commercial agreements accurately set out the understanding of the parties; compel parties to perform their respective obligations; reduce chances of regulatory fines and disputes; and protect each party's interests.

Our in-depth knowledge of Africa's regulatory environment and our sector-specific experience uniquely position us to assist clients from the start of a contract to its finish. We control contract negotiation; identify key rights and obligations; properly allocate risk; ensure regulatory compliance; and evaluate contract performance.





## WEST AFRICA

From our West Africa headquarters in Lagos and Abuja in Nigeria and our regional base in Accra, Ghana we provide clients with a full portfolio of legal services to launch, grow and protect their business interests. A selection of our recent successes is showcased below.

### **J**EE's IP practice protects the trademark of a leading FMCG and Pharma brand in Ghana

Our Client – a leading player in the Fast-Moving Consumer Goods (FMCG) and Pharmaceuticals sub-sector – produces a range of products in Trademark Class 5 (pharmaceuticals) and Class 30 (coffee, flour, bread, candy and rice products), and is widely known for a dietary supplement that contains amino acids and soya beans.

Our Client considered a third-party's mark (the "infringing mark") – for porridge flour made from moringa, dandelion, ginger, and brown rice – to be an infringement of their trademark. Our brief was to provide measures that could be taken against the third-party proprietor of the infringing mark and ascertain whether i) the trademark could be protected in Ghana, and ii) what measures the Client could take against the Proprietor of the infringing mark.

At the time of our advisory, trademark infringement and counterfeiting was endemic

in Africa as a whole, let alone Ghana, and we are proud to have earned an excellent reputation for the success of our Intellectual Property (IP) practice in combatting IP infringement and becoming the go-to IP law firm in Africa.

### **JEE's IP practice prosecutes 17 classes of trademark for a multinational in Ghana**

As part of a global rebrand strategy, our Client needed trademark prosecution services to file in 17 different classes in the Ghanaian jurisdiction and under the Organisation Africaine de la Propriété Intellectuelle (OAPI). This required in-depth knowledge of the jurisdiction and high-level project management competencies in West and Francophone Africa.

The case was highly significant because of its volume and the complexities of its trans-border trade. Ghana operates a two-phased filing system, while OAPI operates a one-phase but multi-class system. Jackson, Etti & Edu's expertise in these

jurisdictions enabled our Client to successfully complete the prosecution of their trademarks.

### **JEE's Energy & Infrastructure practice advises Lagos State on its flagship urban redevelopment strategy**

With a population of more than 15 million, Lagos is one of the world's 37 "megacities". Orange Island is the Lagos State Government's (LASG) premier urban redevelopment project to create a future-proof satellite "smart city" in the Lekki, Badagry and Ikorodu districts of Lagos State.

Our Energy & Infrastructure team acted as Legal Adviser for the public-private partnership between Lagos State Government (LASG) and the Orange Island Development Company Limited for the dredging, reclamation, development, and management of 150 hectares of land from the Lagos Lagoon for the creation of the Orange Island.

### **JEE's Banking & Finance practice advises a Chinese state bank on a loan facility to the Nigerian government**

Our Financial Services Team advised Export-Import Bank of China (CEXIM) in relation to its multi-billion-dollar concessionary sovereign-loan facility to the Federal Government of Nigeria for the construction of the Lagos-Ibadan Railway. The 1,315 kilometre route will connect Lagos to Abuja and then Kano via Minna and Kaduna.

JEE conducted legal due diligence on the project and advised on the EPC contract for the project, the loan agreement, and other finance documents. In addition, we advised on regulatory, policy, litigation, and other public-interest matters.

### **JEE's Energy & Infrastructure practice acts for Lagos State on urban residential development projects**

JEE acted for Lagos State Development & Property Corporation (LSDPC), the oldest state property development company in Lagos State, with respect to the preparation and drafting of Deeds of Assignment and other conveyancing documents for some 1,000 residential buildings (detached houses; semi-detached houses; terrace houses; and apartment buildings) spread across seven residential housing estates in Lagos State.

### **JEE's Capital Markets practice prepares Nigeria's foremost insurance company for an Initial Public Offering**

Standard Alliance Insurance Plc (SAI) is a highly-ranked Nigerian insurance company renowned for its general and risk insurance as well as life assurance and annuity products. JEE acted as Solicitor for SAI's public offer of N2.2 billion of its securities to provide much-needed capital for the smooth operation of its business.

Our role involved advising on the ramification of this transaction and an appropriate transaction structure. We also delivered regulatory and compliance advisory services, ensuring that SAI adhere to the practices and procedures of the Securities and Exchange Commission (SEC) and the Nigerian Stock Exchange. We made sure the conduct and completion of SAI's board meeting were in accordance with SEC requirements; carried out due diligence on SAI; and prepared the share prospectus. We also reviewed the Vending Agreement.

### **JEE's Litigation & Dispute Resolution team litigates for a US oil and gas multinational**

JEE undertook Litigation Portfolio Management for four Nigerian subsidiaries of a leading American international Oil & Gas conglomerate. Our services involved:

- Defending 200 labour cases instituted by ex-employees against one of the subsidiaries, currently ongoing at the National Industrial Court, Enugu and Port Harcourt Division, Nigeria;
- Prosecuting and defending all disputes, including court cases and arbitral proceedings involving the Company in Nigeria (we have overseen about 100 cases from 2001 to date);
- Advising on foreign arbitral proceedings/disputes arising from commercial contracts between the Company and other contracting parties;
- Initiating and prosecuting winding-up proceedings against an indigenous oil company over US\$16.9 million indebtedness;
- Negotiating, mediating and settling labour disputes between the Company and its employees;
- Mediating in governmental and community relations matters; and
- Negotiating, mediating and resolving disputes between the Company and sub-contractors.

### **JEE's Intellectual Property team advises the United Nations Development Programme (UNDP) on patents and trademarks**

JEE advised the UNDP on the worldwide patent and trademark registration of EATSET (Emergency Autologous Transfusion Set). This medical device, invented by Nigeria's Brigadier General Dr Oviemo Ovadje, was a scientific development of global importance: EATSET collects the blood from internal bleeding while simultaneously transfusing the patient, allowing for greater chance of recovery from traumatic injury.

### **JEE's Intellectual Property team trademark medical advances by Nigeria's foremost pharmaceutical research institute**

JEE advised and handled the worldwide trademark registrations for Nigeria's National Institute for Pharmaceutical Research and Development (NIPRID), based in Udu, in Delta State, near Abuja. Among many other medical advances, NIPRID has developed the pharmaceuticals Niprisan and Nicosan, used in the treatment of sickle-cell disease.

### **A day in the life of JEE**

In addition to the many complex, sensitive and lengthy transactions we perform on behalf of our international and regional clients, JEE's expert teams regularly advise and represent leading corporations on the many unique challenges and opportunities presented by Africa's rapidly developing economy. We have successfully:

- advised a leading Nigerian bank on IP securitisation issues with respect to a N300 million credit transaction;
- advised a global media company and conducted IP due diligence on a chain of companies in the Nigerian Media and Advertising sector with respect to an acquisition bid by an international media company; and
- represented the Nokia Corporation in prosecuting an Intellectual Property Right Enforcement Litigation against offenders dealing in the importation, marketing, sale and distribution of counterfeits of its mobile telephones and accessories in Nigeria.

### **For further details please contact:**

Koye Edu, Managing Partner  
koye.edu@jee.africa

#### **JEE Nigeria**

Lagos: RCO Court, 3-5 Sinrai Daranijo Street  
Victoria Island, Lagos; jee.africa

Lagos: 1st Floor, Ereke House  
Plot 15, CIPM Avenue, CBD  
Alausa, Ikeja, Lagos; jee.africa

Abuja: 42 Moses Majekodunmi Crescent  
Utako, Federal Capital Territory  
Abuja; jee.africa

#### **JEE Ghana**

Accra: 3 Emmause, 2nd Close  
Akosombo House, Labone  
Accra; jee.africa  
PO Box 14951, Accra, Ghana



## SOUTH AFRICA

The JEE regional office in Harare, Zimbabwe is strategically located to assist clients with projects in South and Southeast Africa and beyond.

**JEE secures copyright in Zambia for Chinese Management Consultancy**  
Our Client, a global management consulting firm based in China, owns a copyright registered in China. They discovered an infringement of their copyright in Zambia by a company that had filed to register a trademark based on our Client's existing copyright.

As our Client had not registered copyright nor obtained prior trademark rights in Zambia, JEE's challenge was how to oppose the opposing party's trademark application, which was an infringement of our Client's existing rights in their copyright.

JEE's brief included a painstaking review of the body of laws governing trademark and copyright in Zambia. We also researched global developments in the area of copyright infringement in relation to trademarks. Our approach also involved jurisprudential dialectics into treaties and municipal laws.

The case broadened JEE's reach as a truly global intellectual property law specialist and led to international appreciation of Zambia's rich trademark jurisprudence. The

interplay between treaties and municipal laws in the protection of intellectual property rights was also brought to the fore.

### JEE advises a private equity firm on real estate sale

JEE is advising a Nigerian private equity firm in relation to the proposed sale of one of its real estate assets, acquired under its Capital Alliance Property Investment Company (CAPIC) Fund, which is owned by a special purpose vehicle (SPV): Lurock Properties Limited (Lurock). The entire share capital of Lurock is owned by an investment vehicle registered in Mauritius.

JEE conducted a legal audit on the property and Lurock and is also responsible for drafting, reviewing, and negotiating the transaction documents; providing advisory on the structure of payment of the purchase price with considerations on repatriation of capital by the Mauritius entity; and other post-completion matters.

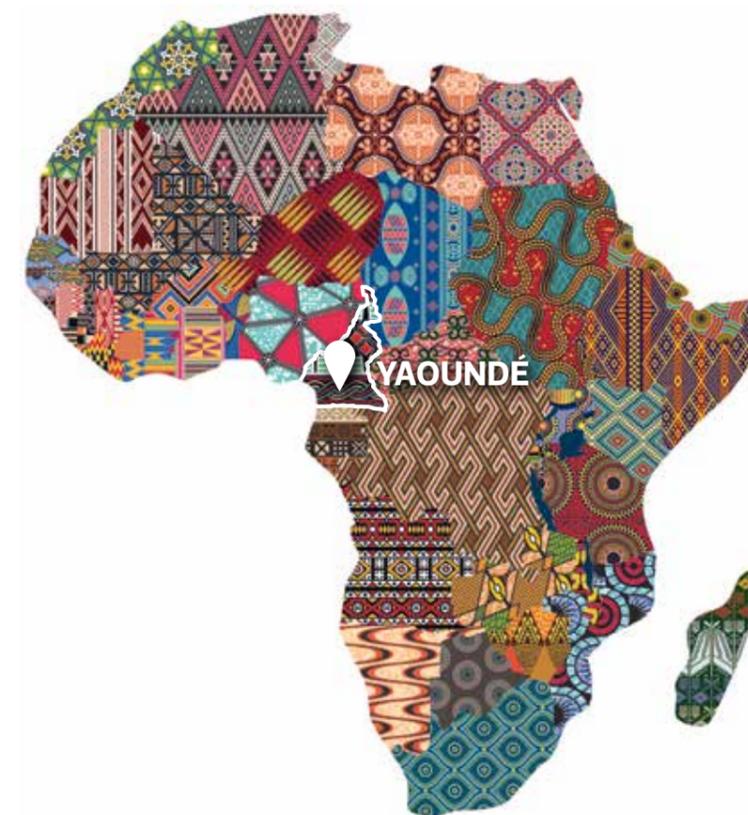
The deal was particularly complex due to the legal, regulatory, and tax considerations of the transaction structure. The deal was

structured as a sale and subscription to shares to ensure tax efficiency and avoid regulatory and perfection fees, which would otherwise be applicable should the transaction be structured as a land sale.

JEE also had consideration to Nigeria's Finance Act 2021, which became effective on 1 January 2022. The statute changed aspects of the taxation of share acquisitions in Nigeria and now applies Capital Gains Tax to earnings accruing from all share divestment in Nigeria subject to some exceptions. JEE structured the transaction to be tax efficient in the light of these recent provisions of the Finance Act 2021.

**For further details please contact:**  
Ngozi Aderibigbe  
ngozi.aderibigbe@jee.africa

**Zimbabwe**  
JEE Harare: 38 Clairwood Road  
Alexandra Park, Harare; jee.africa



## CENTRAL & EAST AFRICA

JEE has a regional base in Cameroon, at the crossroads of West and Central Africa, where a population of 25 million people speak 250 native languages. From our office in Yaoundé, we are well-placed to advise local, regional and international clients on unique aspects of African law. To the international corporate and legal community, the instructions below are representative of our premium legal services for our clients.

### JEE provides record-breaking IP advice across 14 African nations

JEE advised a Client on Intellectual Property legislation and trademark registration across jurisdictions in 14 African countries: Burundi; DRC; Egypt; Ethiopia; Ghana; Kenya; Liberia; Madagascar; Mozambique; Nigeria; Rwanda; Sierra Leone; South Africa; and Tanzania. We proceeded with our Client's instructions to prosecute by coordinating with associates in the 14 countries. To date, this remains a record volume of prosecution of trademarks for a single client.

### JEE prosecutes trademark in Seychelles

JEE advised a Client with respect to a trademark prosecution in Seychelles. We have undertaken more than 80 prosecution instructions on behalf of our Client to ensure that they maintain a robust protection over their trademarks.

**For further information, please contact:**  
Fola Olusanya  
fola.olusanya@jee.africa

**JEE Cameroon**  
Yaoundé: 3rd Floor, Viccui Building  
Apartment 15-16, Carr Street, New Town  
Yaoundé; jee.africa

# WHY JEE?

Unlike other law firms, we think sector first, organising ourselves around the current affairs and future challenges of the industries we serve.

**SECTORS**

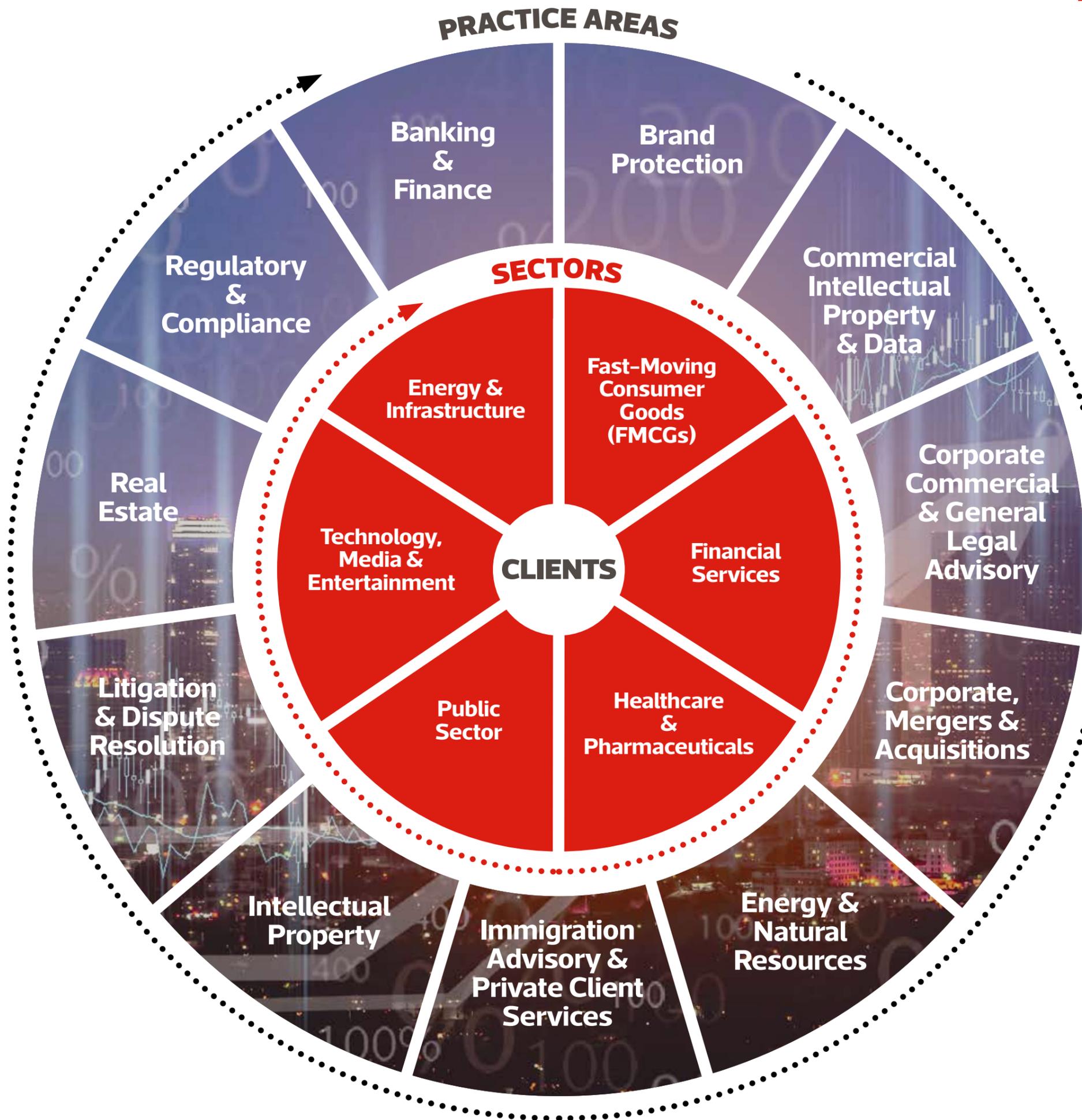
- Energy & Infrastructure
- Fast-Moving Consumer Goods (FMCG)
- Financial Services
- Healthcare & Pharmaceuticals
- Public Sector
- Technology, Media & Entertainment

**PRACTICE AREAS**

- Banking & Finance
- Brand Protection
- Commercial Intellectual Property & Data
- Corporate Commercial & General Legal Advisory
- Corporate, Mergers & Acquisitions
- Energy & Natural Resources
- Immigration Advisory & Private Client Services
- Intellectual Property
- Litigation & Dispute Resolution
- Real Estate
- Regulatory & Compliance

JEE focuses on six key sectors and has earned a reputation for understanding your business and for delivering innovative services that anticipate everything your business might require.

Our sector approach means that JEE's lawyers offer both legal and commercial expertise. As a result, clients of JEE work with advisors who are fully focused on your sector, intimately understand the challenges that you face, and are completely attuned to your needs.





**LEGAL EXPERTISE**

**CLIENT-CENTRICITY**

**OPERATIONAL EXCELLENCE**

**SECTOR KNOWLEDGE**

**INNOVATION**

## BRAND VALUES

### LEGAL EXPERTISE

From client matters that span jurisdictions to cases that require strategies that break new ground, JEE provides solutions to its clients' most complex legal issues.

### CLIENT-CENTRICITY

Central to our culture is the priority that we place on the individual needs of our clients, who in their most challenging moments value advice delivered with personality.

### OPERATIONAL EXCELLENCE

The legal team and support staff at JEE are united by shared values and processes, providing a consistent, high-quality service wherever and whenever you need us.

### SECTOR KNOWLEDGE

Our lawyers offer sector-specific insights and knowledge of regulatory nuances to provide excellent legal service.

### INNOVATION

We are consistently recognised for quality and innovation by our clients, independent legal guides, and leading industry awards.

# ENERGY & INFRASTRUCTURE

A series of geopolitical and market factors has driven volatility in the international commodities markets and exerted downward pressure on profitability across the energy and infrastructure sectors. In contrast to this, the renewable energy sector is growing at a pace, accelerated by the increasing global focus on tackling climate change, improving the global approach to sustainability, and the decreasing costs associated with renewable energy technologies. Navigating this new operational landscape presents a variety of challenges but also great opportunities, for which businesses in the sector need to be well prepared.

Investing in, developing, occupying and funding real estate assets is evermore complex. This asset class is now a key element of the investment strategies of the world's most significant international corporations and funds, which look well beyond their domestic borders to fulfil their commercial needs. While inadequate real estate and infrastructure is hampering growth in Africa, it also offers significant investment opportunities. Sustained investment in the key sectors of transport, telecoms and energy will also unlock economic growth and improve access to critical social infrastructure (including public buildings; healthcare; education; water treatment; and supply).

JEE helps clients at every stage of their infrastructure project, from developing to acquiring; managing to restructuring; and selling assets. We also assist with the necessary financing. Our team comprises specialists in Mergers & Acquisitions; Project & Asset Financing; Concessions; Public-Private Partnerships; Construction; Dispute Resolution; and Regulatory Compliance.

Our Energy & Infrastructure team is renowned for advising clients operating in these sectors and has a track record of assisting with the many and varied challenges they face. Due to our broad client base – ranging from operators, contractors, sponsors, and developers to government entities – we understand the varied complexities that present themselves on a day-to-day basis and are at the forefront of market developments, ensuring we can continually provide clients with practical, timely advice.

## CASE STUDY

### JEE ADVISES ENERGIA LTD ON THE ACQUISITION OF A MARGINAL FIELD LICENSE

JEE advised Nigerian oil and gas firm, Energia Limited, on the acquisition of a Marginal Field License from the Federal Government of Nigeria through the Department of Petroleum Resources (DPR). We were engaged by the Client to provide legal advisory services for the entirety of its participation in the bid rounds and post-award engagements with the DPR.

A condition of the award of the marginal field to Energia and another awardee, was that a Special Purpose Vehicle (SPV) be set up for the operation of the field. JEE reviewed and negotiated the governance documents between the two awardees – the SPV Formation Agreement, SPV Shareholders Agreement, and SPV Operating Agreement. JEE ensured that the agreements

complied with regulations and that our Client's interests were well protected. The marginal fields were awarded to two or more unrelated entities seeking to protect their individual interest while collaborating with the other party(ies) for the successful operation of the field. Negotiating the governance documents regulating the relationship of the entities therefore became a challenging exercise.

In terms of wider impact, the deal will eventually lead to increased exploration and production of crude oil and, by implication, increased revenue for the Nigerian government.

The deal also ensures the participation of indigenous companies in the upstream sub-sector of the oil and gas sector, which was hitherto dominated by international oil companies (IOCs).

# FAST-MOVING CONSUMER GOODS

**W**e have an exceptional track record of advising leading multinational consumer brands in this sector on all aspects of their operations, businesses and corporate transactions. Our FMCG clients include some of the world's leading multinationals, with brand portfolios that extend into the food and beverage, personal and household care, and home equipment sectors.

JEE recognises that the hallmark of successful retailers and consumer goods manufacturers is to be customer-driven. We strive to replicate this customer-focused approach by delivering bespoke legal services to our clients who operate in this fast-paced and exciting marketplace.

We advise on every stage of a product's life cycle, from research and development, brand and design protection, and regulatory compliance through to licensing, marketing and distribution, and dispute resolution. We also routinely advise FMCG clients on corporate transactions, real estate and tax issues.

## CASE STUDY

### JEE ADVISES ON THE STRUCTURING OF A MERGER BETWEEN TWO FMCG COMPANIES

JEE advised on the structuring of the proposed merger between two related companies of a multinational FMCG organisation. This included conducting legal due diligence on the entities and issuing legal opinion as to material contracts and litigation suits in which the entities are a party.

Given the nature of the transaction, JEE was also responsible for assisting with obtaining the approval of the Federal Competition and Consumer Protection Commission (FCCPC). The approval was a clearance of the relevant Scheme Document by way of a Letter of "No Objection" and then a formal approval. JEE obtained the Letter of "No Objection" and prepared the scheme

document and other documentation required by the FCCPC to clear the scheme document. We also prepared the court processes required to approach the Federal High Court for an Order directing the shareholders of both companies to hold their separate meetings to approve the Scheme.

This deal was a particularly significant transaction in Nigeria's FMCG sector as the merger of both entities was made in an innovative way, combining entities that both belong to the same shareholders.

The merger will boost the total capacity of the surviving entity's operations and bolster Nigeria's ever-growing FMCG industry.



## FINANCIAL SERVICES

**W**ith the second-largest banking market in Africa by assets and profitability, second-largest pension industry in Africa by assets under management, and in the top five private equity investment destinations in Africa since 2015, Nigeria's financial services sector presents great opportunities and undeniable challenges in equal measure.

Proactive regulatory development, stronger balance sheets, and market and product competitiveness have contributed to the growth and depth of the financial services sector, despite macro-economic headwinds. This is evidenced by the compound growth of the sector from just \$425 million in 1999 to some \$297 billion in 2020. The emphasis on essential infrastructure projects and the fast-growing middle-class consumer base has much potential, but creative strategies beyond conventional banking, insurance and investment offerings are essential for such potential to be realised.

As long-standing advisers to pre-eminent financial sponsors, asset managers, investment banks, and financial advisers, JEE has the expertise, experience and local knowledge to help you navigate the complexities of doing business in Africa.

### CASE STUDY

#### **JEE ADVISES EXPORT-IMPORT BANK OF INDIA, LONDON BRANCH, ON A \$100 MILLION FACILITY**

JEE advised Export-Import Bank of India, London branch in connection with a \$100 million facility granted to Africa Finance Corporation (AFC) for the finance or refinance of import of goods or services from the Republic of India. As counsel to Export-Import Bank of India, we conducted a legal review and analysis on the facility documentations and the transaction. We reviewed the Facility Agreement; the Borrower's

General Counsel's certificate; the corporate authorisations of AFC; and the AFC establishment documents, such as the AFC Establishment Agreement; the AFC Charter; and the Headquarters Agreement between AFC and the Federal Republic of Nigeria and other CP documents.

We provided comprehensive legal advice to Export-Import Bank of India on the facility documentations and advised on the capacity of AFC to enter the transaction, as well as on the legal and regulatory framework for such borrowing by AFC.

# HEALTH & PHARMACEUTICALS

**D**riven by the unprecedented demands of an ageing global population and increasing levels of lifestyle-related chronic disease across the world, the Health & Pharmaceuticals Sector is undergoing a period of rapid change.

JEE's multidisciplinary Health & Pharmaceuticals Sector team comprises lawyers who specialise in Litigation & Arbitration, Real Estate, Corporate, Insurance, Intellectual Property, Commercial, IT, Regulatory and Employment.

Our clients include private equity firms specialising in healthcare investments; health regulatory authorities; private hospitals; pharmaceutical companies; HMOs; healthcare suppliers and distributors, as well as healthcare companies.

## CASE STUDIES

### JEE ADVISES A NORTH-AFRICAN FIRM ON A LOAN TO A HOSPITAL IN NIGERIA

JEE advised a Tunis-based financial firm in relation to a loan facility to a hospital in Nigeria for the development of the borrower's hospital in Lagos and expansion of its hospital in Abuja.

JEE was tasked with negotiating agreements to complete corporate restructuring, financing, real estate, and due diligence as well as managing the sensitivities of the firm's shareholders.

### JEE ADVISES SYNLAB NIGERIA LTD ON CONCESSION AGREEMENT

Synlab Nigeria Limited (formerly PathCare Nigeria Limited) is a market-leading medical laboratory specialising in human disease detection, diagnostic screening and laboratory tests. It operates 27 laboratories and blood collection points across Nigeria.

It is expected that its continued and growing presence in Nigeria will have a positive impact on the national healthcare sector, reducing the need for medical tourism.

Having previously advised Synlab Nigeria's predecessor, PathCare Nigeria Limited, on the divestment of a 26 per cent stake held by PathCare South Africa as well as enabling Synlab Suisse to acquire a majority stake in PathCare Nigeria, JEE was called upon by Synlab Nigeria once again to lend its considerable expertise in Healthcare, Mergers & Acquisitions, and the Regulatory and Corporate Restructuring sectors.

JEE advised Synlab Nigeria in relation to a proposed concession agreement with the Cross River State Government for the management and operation of primary healthcare facilities in the State.





## PUBLIC SECTOR

For more than 20 years, JEE has worked closely with Nigeria's regional and national ministries; legislative committees; government departments; agencies; foreign trade offices; non-governmental organisations; and public servants to transact the exciting projects that are shaping 21st-century Africa.

Our Public Sector team offers focused strategic and transactional advice, specifically tailored to your organisation's requirements. Public sector entities operate in a highly pressurised environment and increasingly face the challenge of providing better service delivery with limited resources. With JEE's dedicated and talented teams at their side, the mission can be realised efficiently, methodically, and made watertight.

### CASE STUDY

#### JEE ADVISES STATE GOVERNMENT ON THE N500 BILLION BOND ISSUANCE PROGRAMME

A Nigerian State Government appointed JEE as Joint Solicitors to the Trustee of a State Government's N500 Billion Bond Issuance Programme.

JEE drafted the Series Trust Deed in line with the Programme Trust Deed and the Term Sheet for the Bond Issuance, which was the fourth series of the 2017 N500 Billion Debt Issuance Programme for the State, representing a N125 Billion Fixed-Rate Bond for 13 per cent for ten years, 2021/2031.

In a strong reflection of investor confidence in the State and its ability to deliver infrastructural and socio-economic development programmes as well as repayment obligations, the bond issuance was over-subscribed and the State closed the Book Build with bids totalling N137.3 billion as international and national institutional investors including banks; pension fund administrators; asset managers; and corporates purchased the bonds.

In addition to drafting all the transaction documents, JEE was responsible for negotiating all transaction documents in the interests of the Trustees and, by extension, the interests of all prospective bondholders.



# RECOGNITION

Jackson, Etti & Edu is an award-winning legal firm that is recognised in many independent legal directories across the globe. In the past five years alone, we have been honoured to receive the following accolades:



**2022**  
 Top Tier Law Firm by IFLR 1000  
 Top Tier Law Firm by Chambers & Partners  
 Nigeria Firm of the Year 2022 by Managing IP



**2021**  
 Top Tier Law Firm by IFLR 1000  
 Top Tier Law Firm by Chambers Global  
 Nigeria Firm of the Year at MIP EMEA Awards  
 ESQ Nigerian Legal Awards 2021  
 Corporate, Mergers & Acquisition Team of the Year  
 IP Team of the Year



**2020**  
 Top Tier Law Firm by IFLR 1000  
 Loan Deal of the Year at IFLR Sub-Saharan Africa Awards  
 Who's Who Legal Corporate Immigration  
 Top Tier Law Firm by Chambers Global  
 Nigeria Firm of the Year at MIP EMEA Awards  
 Africa Firm of the Year at MIP EMEA Awards



**2019**  
 Top Tier Law Firm by IFLR 1000  
 Gold Tier Law Firm: Best Advisor Africa  
 by Innovation IP Forum & Awards  
 Gold Tier Law Firm by WTR 1000  
 IFLR 2019  
 Chambers Global 2019



**2017-2018**  
 The Legal 500 EMEA 2018  
 WTR 10000 2018  
 IP Stars 2018  
 Client Choice 2017 x 2



# WHAT THE MARKETS SAY

**"THEY TEND TO THINK OUTSIDE THE BOX ON COMPLEX MATTERS, AND ALWAYS COME UP WITH SOLUTIONS"**

CHAMBERS GLOBAL

**"THEY ARE ABLE TO PROVIDE A LEGAL PERSPECTIVE AND ARE GOOD AT TAKING CULTURAL DIFFERENCES INTO ACCOUNT"**

CHAMBERS GLOBAL

**"THEY HANDLE MATTERS ACROSS THE CONTINENT WITH EXTREME COMPETENCE AND CAN BE TRUSTED 100 PER CENT"**

WTR 1000

**"JACKSON, ETTI & EDU ADVERTISES ITSELF AS A LAW FIRM FOR AFRICA AND IT LIVES UP TO ITS BILLING"**

WTR 1000

**"THEY'VE BEEN PROACTIVE, CREATIVE IN THEIR IDEAS, THEY KNOW THE LAW VERY WELL AND THEY'VE BEEN VERY CLEAR"**

CHAMBERS GLOBAL

**"THEY PROVIDE GOOD ADVICE AND ARE VERY GOOD TECHNICALLY"**

CHAMBERS GLOBAL

**"THERE ARE A NUMBER OF SEASONED PROFESSIONALS WITHIN THE FIRM"**

CHAMBERS GLOBAL

**"THEY HAVE THE ABILITY TO DELIVER RESULTS ON TIME"**

CHAMBERS GLOBAL

**"THEY HAVE A STRATEGIC APPROACH AND OFFER THE PERSONAL TOUCH"**

LEGAL 500 EMEA





## BANKING & FINANCE

### JEE SERVICES

- Asset Finance
- Banking Regulations
- Debt Capital Market
- Debt Finance
- Derivatives
- Infrastructure Finance
- Real Estate Finance
- Securitisation & Structured Products
- Structured Finance
- Trade & Commodity Finance

JEE acts for and represents several leading international, regional and local financial institutions and corporations on a wide range of financial transactions. Our specialist team of finance lawyers provides transaction advisory services on such areas as syndicated and bilateral lending, leveraged finance, acquisition finance, asset finance, and real estate finance.

JEE is committed to effective team-building with our clients to enable us to clearly understand their objectives, anticipate their needs and ensure that we exceed all expectations. One of our many strengths is our in-depth knowledge of the local financial market, coupled with our drive for excellence and the full complement of our firm's expertise in commercial services.

As a full sector law firm, JEE can leverage the specialist knowledge of its teams in other practice areas of the firm, such as Corporate, Mergers and Acquisitions, Tax, and Commercial Litigation, to provide our clients with a robust advisory service.

JEE also has strong relationships with Magic Circle and Silver Circle international law firms, all of whom have exceptional practices in the Banking & Finance sector.

### INDICATIVE TRANSACTIONS

• JEE advised Standard Bank Group and Standard Chartered Bank on a \$145 million term-loan tiered financing. This involved an advance of \$83 million in Naira to GZ Manufacturing to part-fund the acquisition of an asset from GZ Industries; and \$42 million to GZ Industries to refinance existing bilateral loans. To complete the transaction, JEE structured inter-creditor mechanics between the creditors involved and prepared finance and security documents.

• JEE advised Citibank, Standard Bank, and Standard Chartered Bank on providing acquisition finance to the GZI Group to acquire a majority stake in Frigoglass target entities

across several jurisdictions. The acquisition was financed by a combination of bridge bank debt (provided by the Mandated Lead Arrangers) and equity financing (provided by the sponsors of the borrower company). To complete the transaction, JEE conducted due diligence; appraised and advised on the optimal transaction structure; negotiated and advised on the acquisition term sheet; and advised on the upstream, cross-guarantee and security packages to be given by the borrower and its operational subsidiaries, particularly Nigerian targets.

• JEE advised a syndicate of international leading financial institutions on \$107 million of ECA-backed financing to a real estate development entity for the construction and development of mixed-use real estate at the Eko Energy Estate in Eko Atlantic City, Lagos.

• JEE advised on, structured, and provided documentation for a proposed \$75 million debt financing by a syndicate of local banks (Guaranty Trust Bank Plc, First Bank Plc and Skye Bank Plc) to fund the acquisition of a consortium-led terrestrial infrastructure telecoms asset from a local telecoms company. The transaction involved reviewing due diligence reports and the Sale and Purchase Agreement Valuation Report as well as preparing the Facility Agreement, Deed of Share Charge, supplemental Onshore Debenture, and other security documentation.

• JEE advised Arcadia Energy Pte Ltd as Mandated Lead Arranger, Agent and Security Agent for \$525 million of Reserve-Based Lending to Atlantic Energy Brass Ltd to fund its commitments under Strategic Alliance Agreements with joint ventures in Oil Mining Leases (OMLs) 60-63. We prepared, reviewed and severally negotiated the Agreements for Facilities; the Security Assignment; Share Charge; Novation; Strategic Alliance; and All Assets Debenture in respect to the OMLs; Sales Contract Assignment; the Agreements for Crude Sales, the Subordinated Intra-group Facility; the Subordinated Intra-group Assignment; as well as the Subordination Deed; Offshore Account Charge; and Parent Share Charge.

• JEE advised a leading international financial institution on a \$150 million Bridge Finance Facility to a large conglomerate in West Africa for the acquisition of a non-operating interest in OMLs as well as related infrastructure.

• JEE advised Bank of Tokyo Mitsubishi UFG Ltd, First Abu Dhabi Bank PJSC, Industrial and Commercial Bank of China (London) Plc, First Rand Bank Ltd (London Branch), and KfW IPEX-Bank GmbH in relation to a \$200 million

loan facility to Africa Finance Corporation ("AFC") to be applied by AFC towards its mandate of facilitating development and trade in Africa. We represented the Mandated Lead Arrangers in documenting the Facility Agreement and other transaction documents. We also provided the legal and structural basis for the dispute resolution mechanism, which was primarily to ensure the lenders have an enforceable dispute resolution structure given the borrowers preferred status as a multilateral agency with a special statutory immunity regime.

• JEE advised GuarantCo in relation to the \$50 million callable capital funding facility to Infrastructure Credit Guarantee Company Ltd ("Infracredit"). This landmark structured finance deal involved both GuarantCo – the world's leading local currency infrastructure guarantor – and Infracredit Ltd – a special purpose vehicle specifically sponsored by the Nigerian Sovereign Wealth Investment Authority – to provide credit enhancements for infrastructure debt financing and ultimately catalyse infrastructure projects in Nigeria. The transaction epitomises a significant milestone in the Nigerian infrastructure space, given its novelty and potential to unlock inherent liquidity domiciled with Nigerian pension funds, insurance and Sovereign Wealth Funds. The provision of contingent capital by GuarantCo enables Infracredit Ltd to expedite its core mandate to enhance the credit quality of local currency debt instruments issued to finance infrastructure-related assets in Nigeria and also incentivises Nigerian infrastructure projects.

• JEE advised a syndicate of lenders in relation to an additional \$71 million facility to be provided to Pan Ocean Oil corporation (the borrower) through a \$50 million funded participation by Afrexim and conversion of a \$21 million bridge facility by Sterling Bank. We prepared, reviewed and negotiated the Accession Deed in relation to accession of Afrexim as lender into the Syndicated Medium Term Facility Agreement, the Deed of Amendment amending the Trust Deed in respect of admission of the new lender as beneficiary of security held by the Trustee, and the Amended and Restated Syndicated Medium Term Facility Agreement.

• JEE advised Standard Chartered Bank Nigeria Ltd in relation to a \$25 million leveraged acquisition loan facility to a Nigerian SPV entity of a world leading reinsurer to finance its subscription and acquisition of shares in a Nigerian insurance company. We provided structuring advice from the Nigerian regulatory perspective, particularly in relation to mitigating the current foreign exchange volatility risks.



For further details, please contact:

**Folasade Olusanya**  
fola.olusanya@jee.africa

**Jackson, Etti & Edu**  
RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-773-6361;  
+234-1-462-6841;  
+234-1-462-6843  
Fax: +234-1-271-7889  
www.jee.africa



## REAL ESTATE

JEE has the expertise and commercial outlook to handle complex property deals ranging from acquisition and development to leasing, joint ventures, and finance through to final exit.

With a deficit of more than 17 million homes that requires more than N59.50 trillion to correct, as well as an increasing need for Grade A office space and an expanding retail market, Nigeria's real estate sector presents huge opportunities for investment.

JEE represents a wide range of real estate players, including investors; financiers; purchasers; vendors; and property development companies, as well as the oldest state property development and an international property development firm.

Our geographical reach and creative real estate lawyers enable us to support any real estate project across the country. We routinely advise on development and planning; project and construction; large loans and loan restructuring.

JEE has advised on the development of hotels, office blocks, mixed-use development projects, large loans and loan restructuring and often coordinates major development and construction projects.

### SERVICES

#### Real Estate Leases, Sales and Acquisition

We apply our legal expertise and robust knowledge of the local market to help clients plan, negotiate and execute real estate leases, sales and acquisitions across the commercial real-estate value chain: from residential to offices, retail, industrial, hospitality and leisure.

#### Real Estate Investments

From advising on the suitability of investment vehicles to assisting in establishing them, JEE has considerable experience in real estate funds; real estate investment trusts (REITs); joint ventures; partnerships; limited partnerships; and public-private partnerships, as well as providing advice on investment and structuring and tax for real estate investment. We provide vital support to real estate investors, private equity firms, and high-net-worth individuals seeking to expand or streamline their real estate portfolios. Our advice is tailored to meet clients' investment objectives.

#### Real Estate Title Documentation

We advise purchasers on documentation to secure perfect title to their real estate and assist with the process of perfecting their titles at the lands registries in Nigeria. We advise vendors on title documentation to help clients avoid any future liability.

#### Real Estate Finance

We advise arrangers; financiers; borrowers; and funds on a broad spectrum of real estate financing, including acquisition finance; development and/or construction finance; mezzanine; revolving credits; loan syndication; refinancing and work outs. Our proactive and integrated approach to solving problems before they arise enables us to help our clients meet their objectives on-time and on-budget.

#### Real Estate Dispute Resolution

Our lawyers are at the forefront of resolving real estate disputes through mediation and conciliation. Should any issues remain unresolved, our dedicated and experienced real-estate dispute-resolution team has in-depth understanding of market practices to assist clients in resolving disputes, no matter how complex.

#### REPRESENTATIVE CLIENTS

- Australian High Commission
- Courteville Business Solutions Plc
- French Embassy in Nigeria
- Lagos State Property and Development Corporation
- Orange Island Development Company Ltd
- Sapphire Gardens Plc
- SynLab Nigeria (formerly PathCare Nigeria Ltd)
- The Bridge Clinic Ltd

#### INDICATIVE TRANSACTIONS

##### Real Estate Leases, Sales and Acquisition

- JEE advised on the sale by public bid of Strabag Life Camp, Gwarinpa in the Federal Capital Territory, Abuja;
- JEE acted on behalf of the Australian High

Commission on the property sale and relocation of the Commission from Lagos to the Federal Capital Territory;

- JEE acted on behalf of the French Embassy in Nigeria for the sale of its property in Lagos by public bid;
- JEE acted for the Bridge Clinic Ltd on the purchase of its head office in Ikeja GRA, Lagos, valued at N280 million;
- JEE acted for PathCare Nigeria Ltd (now SynLab) on the purchase of its head office in Ilupeju, Lagos valued at N170 million.

#### Real Estate Investment

- JEE advised the sponsors of Moorhouse Properties Ltd on a \$20 million debt/equity investment by the International Finance Corporation to finance the development of hotel franchise infrastructure projects by Moorhouse Properties Ltd across Nigeria;
- JEE advised a Dubai-based international real estate development company on a luxury development of 264 serviced residential apartments/hotel suites in the Federal Capital Territory, Abuja valued at \$150 million.

#### Real Estate Title Documentation

- JEE acted as the Transaction Counsel on the title documentation for a new development of residential units on a 50 hectare site on the Lekki-Epe corridor;
- JEE acted for the oldest State Property Development Company – the Lagos State Property and Development Corporation – on the preparation and drafting of Deeds of Assignment and other conveyancing documents for some 1,000 residential buildings, including detached houses; semi-detached houses; terraced houses; and blocks of flats across seven residential estates in Lagos State.

#### Real Estate Developments

- JEE advised a property development company on land reclamation by dredging 150 hectares of land from the Lagos Lagoon;
- JEE was transactional legal adviser to a joint venture property development company for the development of fifty terraced houses in Yaba, Lagos;
- JEE drafted, prepared and negotiated a joint venture development agreement between HFP Engineering Ltd and Eastline Investments Ltd for the development of a shopping centre in Lekki, Ajah.

#### Real Estate Finance

- JEE advised a syndicate of lenders on \$100 million of Syndicated Real Estate Development Finance to Satellite Oil & Gas International Ltd for the development of an energy complex in Eko Atlantic City, Lagos.



For further details, please contact:

#### Taiwo Adeshina

taiwo.adeshina@jee.africa

#### Jackson, Etti & Edu

RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-277-8676;

+234-1-462-6841;

+234-1-462-6843

Fax: +234-1-271-7889

www.jee.africa



## COMMERCIAL INTELLECTUAL PROPERTY

**JEE** fuses its rich background in intellectual property law with great expertise in corporate and commercial law. This affords us the rare skill combination required to help clients navigate safely through the many intricate intellectual property issues that arise in Commercial IP transactions.

Our Commercial IP practice serves the needs of clients across several sectors, including FMCG; retail; telecommunications; health and pharmaceuticals; and media, entertainment, and technology.

Our Commercial IP unit's services include:

### IP DUE DILIGENCE / IP AUDITS

JEE helps its clients to evaluate their IP portfolio – or those of companies they are interested in – with a view to ascertaining the ownership, quality and quantity of intellectual property assets of the target company. We conduct IP due diligence/audit exercises from the standpoint of a clear understanding of the client's specific business objectives and are therefore able to provide clients with an IP due diligence/audit report that is perfectly suited to the specific transaction.

### FRANCHISING

JEE provides services on various aspects of franchise transactions and guides clients through the maze of legal, regulatory and transactional hurdles that are usual to franchise arrangements. Whether it is a major international brand seeking to expand into the Nigerian commercial space or a local entity seeking to buy a franchise, we provide our clients with tailor-made advice that ensures their commercial interests are well-served.

Our franchise services include advising on the most appropriate franchise structures for each client, drafting franchise documentation, and representing clients before regulatory authorities, among many other legal matters that may arise.

### IP LICENSING

Developing license strategies, negotiating, and drafting license agreements are just some of the services we offer under our commercial IP practice. We help our clients determine license arrangements that align with their particular business strategy and objectives.

### IP CO-EXISTENCE AND/OR SETTLEMENT AGREEMENTS

There is an increasing preference for settling IP disputes through Co-existence/Settlement Agreements rather than the usual dispute resolution mechanisms. JEE leverages its experience to help clients negotiate settlement on intricate IP disputes.

We have acted for several high-profile companies and have been instrumental in resolving IP disputes of a very complex nature, ensuring that our clients' business and legal interests are protected.

### IP DOCUMENTATION

JEE is well-versed in the art of drafting and vetting documentations for IP-related transactions and business arrangements. We give attention to the fine details of each transaction and are able to prepare well-crafted agreements that minimise the possibility of IP disputes and enhance harmonious business relationships between the interested parties.

### COPYRIGHT, MEDIA AND ENTERTAINMENT AGREEMENTS (CME)

JEE provides general advisory and consultancy services that pertain to the regional and international media and entertainment industry. We advise on film production/transactions, music production/exploitation, commercial sponsorship, celebrity endorsement, merchandising agreements, and other contract negotiations relevant to the copyright, media and entertainment fields.



For further details, please contact:

**Ngozi Aderibigbe**  
ngozi.aderibigbe@jee.africa

**Jackson, Etti & Edu**  
RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-773-6361;  
+234-1-462-6841;  
+234-1-462-6843  
Fax: +234-1-271-7889  
www.jee.africa



## CORPORATE COMMERCIAL & GENERAL LEGAL ADVISORY

### SERVICES

- Aviation
- Commercial Contracts
- Contract Administration
- Due Diligence and Audit
- Energy and Natural Resources
- Labour and Employment
- Tax

**JEE** offers the following services to clients of its highly regarded General Commercial unit:

### AVIATION

We act for clients on the negotiation, preparation and review of documentation relating to the financing, leasing and acquisition of aircraft as well as on the provision of technical support and management services. JEE regularly advises on a variety of commercial, licensing and regulatory issues facing players in the daily operation of Nigeria's aviation industry.

### COMMERCIAL CONTRACTS AND CONTRACT ADMINISTRATION

The varying and complex commercial arrangements that businesses enter into need to be reflected in agreements that accurately set out the understanding of the parties; compel parties to perform their respective obligations; reduce chances of dispute; and protect the commercial interest of the parties.

JEE's Commercial Contract Team invests a considerable amount of time and resources in understanding our clients' business and commercial objectives with a view to assisting them run their business optimally.

We deliver top-quality bespoke services to local and foreign clients, public and private companies, corporate investors, governments, foreign law firms and international consultancy firms.

Our sector-specific experience together with robust knowledge of the regulatory environment uniquely position us to assist our clients from the start of a contract to its finish. As such, we can identify key rights and obligations; control contract negotiation; properly allocate risks; ensure compliance; and evaluate contract performance.

### ENERGY AND NATURAL RESOURCES

The Energy and Natural Resources (ENR) Team combines power, oil and gas experts with profound experience across the entire value chain of both sub-sectors of the firm.

The team leverages its sector approach to deliver quality and pragmatic legal advisory services to its clientele. The team members are not only conversant with prevailing issues in the Nigerian energy industry, but are also at the forefront of providing suitable legal advice to participants in the energy value chain, such as government agencies; foreign and local investors; indigenous companies; service companies; and energy project financiers.

JEE's team has considerable experience in oil and gas transactions and advises companies operating in the upstream, midstream and downstream sectors. It also provides services covering Nigerian Content Reorganisation and Energy Finance.

The power-sector reforms and the unbundling of the defunct Power Holding Company of Nigeria (PHCN) have increased opportunities for the participation of the private sector in the electricity market. JEE's Energy and Natural Resources Practice has developed requisite competence in this sector, having been involved in various power transactions involving companies operating within the Nigerian electricity market. We have provided legal advisory services to several power generating companies, off-takers, and investors in the areas of drafting and reviewing transaction agreements for the power sector, including Power Purchase Agreements; Grid Connection Agreements; Use of Network Agreements; and other ancillary agreements such as Feedstock Supply Agreements (FSAs) and Engineering Procurement Contracts (EPCs) for power plants.

Furthermore, the unit renders investor and

transaction support services in the areas of licensing; financing; compliance with applicable legislation; regulations; and governmental requirements to a cross-section of electricity market participants.

### LABOUR AND EMPLOYMENT

Our range of services in this practice area includes advising on compliance with labour employment; compensation legislations and the preparation and review of contracts of employment; collective bargaining agreements; and employee handbooks.

We specialise in advising, structuring and preparation of employees' share-purchase and option schemes and also regularly advise multinational clients on strategies in relation to trade union issues.

### TAX

Our tax practice routinely provides advisory and compliance services to highly rated multinational companies – particularly in the oil and gas sector – in relation to corporate, petroleum profit, value-added and capital gains taxation; tax liabilities of expatriate employees; and customs and excise duties.

We advise extensively on the tax implications of transactions for financing, corporate restructuring, mergers and acquisitions, capital markets and real estate. We also advise local and offshore companies seeking re-organisation to achieve greater tax efficiency and advise multilateral institutions seeking tax exemption certifications.

Members of our legal team represent clients at tax audits and before panels and other governmental bodies that investigate compliance with tax and other government revenue regulations.



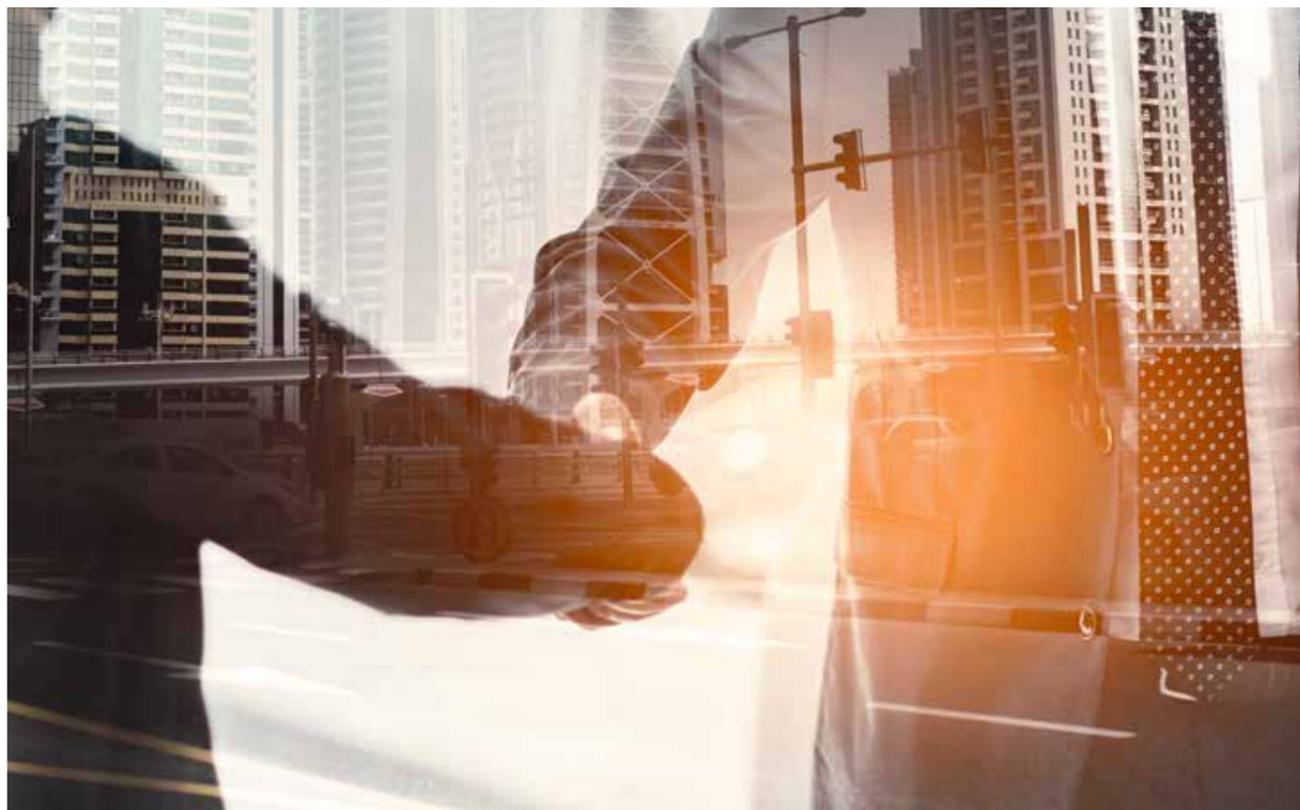
For further details, please contact:

#### Taiwo Adeshina

[taiwo.adeshina@jee.africa](mailto:taiwo.adeshina@jee.africa)

#### Jackson, Etti & Edu

RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria  
Tel: +234-1-462-6841  
+234-1-462-6843  
Fax: +234-1-271-7889  
[www.jee.africa](http://www.jee.africa)



## CORPORATE, MERGERS & ACQUISITIONS

### SERVICES

- Asset Sales
- Business Transfers
- Corporate Restructuring
- Cross-Border Acquisitions
- Demergers
- Divestments
- Foreign Investment & Business Regulatory Advisory
- Joint Ventures
- Mergers & Acquisitions
- Privatisation
- Purchase & Assumptions
- Share Reconstructions
- Takeovers

**JEE** attributes the success of its M&A practice to its experience and skill in meeting the key business objectives set by Acquirers, Acquired Parties and Merging Entities. We aim for a seamless transaction process that helps our clients create synergies, preserve shareholder value and enable post-completion integration of the entities.

Our expertise in Banking; Tax; Finance; Real Property; Employment; Intellectual Property; Litigation; and Regulatory compliance complements the M&A practice in delivering excellence and efficiency to our clients.

Our clients value our commercial, market-focused approach and commitment to delivering results regardless of complexity.

### FOREIGN INVESTMENT & BUSINESS REGULATORY ADVISORY

We routinely advise foreign companies on matters relating to establishing a business in Nigeria. Our services range from advising clients on the different legal structures of operating-entity joint ventures, 100% foreign-owned companies, and partnerships to advising on regulatory compliance issues in all sectors of the economy as they impact on the client's operations. We also assist with obtaining statutory and industry-specific permits and approvals required for the operations of foreign entities in Nigeria.

### MERGERS & ACQUISITIONS

JEE advises on M&A deals in virtually all sectors of the Nigerian economy and represents both regional and international clients. We also draw upon the market and industry knowledge of our sector-focused teams. Our M&A practice is recognised by the *International Financial Law Review* and our Corporate/Commercial Practice frequently features in *Chambers Global Review*.

### INDICATIVE TRANSACTIONS

• Acquisition of an equity stake in the Troyka Group by Publicis Groupe. The Troyka Group is West Africa's first wholly-owned integrated marketing communications service provider. The transaction involved these marketing communications entities of the Troyka Group: All Seasons Media Ltd; Hotsauce Ltd; Insight Communications Ltd; Media Perspectives Ltd; and The Quadrant Company. The

Publicis Groupe is a global leader in marketing, communications, and business transformation and is active across the entire value chain, from consulting to creation and execution. Publicis Africa Group is the fastest growing network of communication agencies in Africa. JEE acted as Transaction Legal Counsel to Publicis Groupe, conducting legal due diligence, negotiating transaction documentation, and advising on post-completion matters.

• Acquisition by Actis of a majority in Sigma Pensions Ltd, a leading Nigerian Pension Fund Administrator (PFA). Sigma is one of Nigeria's first PFAs, which now has 790,000 contributors and operates 11 offices and 32 service centres across Nigeria. This was a significant investment to expand Nigeria's nascent pensions industry, which at the time had some six million pension holders in a population of about 170 million. JEE advised Actis and conducted legal due diligence, negotiated transaction legal documentation, obtained PenCom approval and advised on post-completion matters.

• Acquisition of 35.96% of the entire issued shares of GZ Industries Ltd, West Africa's first and only aluminium drink-can manufacturer, by Standard Chartered Private Equity. This acquisition was a strategic move to drive the company's expansion within Nigeria and across the West African sub-region.

• Restructuring of PathCare Nigeria Ltd (now known as SynLab Nigeria), which involved:  
– the unbundling of PathCare through the creation of two Special Purpose Vehicles (SPVs) to divest equity stakes in the company;  
– the divestment and exit of a significant minority stake in the company;  
– the acquisition of at least a 51% majority stake in PathCare by Synlab Suisse, a global medical diagnostic service provider; and  
– a spin-off of the company's Head Office Property of the company to an SPV and leaseback of the same.

• Acquisition and Merger of United Mortgage Ltd and Spring Mortgage Plc. United Mortgage Ltd acquired 43.75% of the entire issued share capital of Spring Mortgage Plc (the entire equity stake held by Enterprise Bank Ltd in Spring Mortgage Plc). The divestment by Enterprise Bank Ltd followed the Central Bank of Nigeria's directive requiring commercial banks to divest from non-core banking assets. United Mortgage Ltd and Spring Mortgage Ltd merged to consolidate their undertakings and operations.

• Acquisition of a majority stake by auction of one of Nigeria's first aviation companies from Asset Management Corporation of Nigeria

(AMCON). AMCON's three business divisions include scheduled passenger services; helicopter charter services for the oil and gas industry; and the AMO, which provides maintenance and technical services internally and to third-parties.

JEE advised the preferred bidder; conducted legal due diligence via virtual and physical data rooms; assisted with the auction/bid rounds; structured the transaction; and reviewed and negotiated the transaction documents: the Transaction Implementation Agreement, Share Subscription Agreement, Shareholders' Agreement and Escrow Agreement.

• Merger of Kalambaina Cement Co Ltd and Cement Co of Northern Nigeria Plc, maker of Sokoto Cement, one of the leading cement manufacturers in Nigeria. JEE represented Kalambaina in the merger, conducting due diligence; advising on the structuring of the transaction; and representing the client in court to obtain direction of the companies' shareholders to hold their spate meetings and for Court Order sanctioning the merger. JEE was also responsible for drafting and reviewing all notices and resolutions in respect of the meeting of Kalambaina's shareholders.

• Divestment of a majority shareholding by the shareholders of Alcon Nigeria Ltd to a strategic investor. Alcon is one of Nigeria's pioneer engineering procurement, installation and commissioning companies for the Nigerian oil, gas, power and infrastructure sectors. JEE acted for the sell-side, drafting and negotiating the Shares Sale and Purchase Agreement, Shareholders' Agreement and Disclosure Letter regarding warranties contained in the Shares Sale and Purchase Agreement.

• Consolidation of the West African subsidiaries of Baker Hughes Inc, further to its \$5.5 billion global acquisition of BJ Services Company.

• Divestment by Skye Bank Plc of its 51.95% equity stake in a publically-quoted insurance company, valued at some \$20 million.

### COMPANY SECRETARIAL AND CORPORATE GOVERNANCE

JEE provides a full suite of company secretarial services to corporations in financial services; health management; hospitality; information and technology; oil and gas; and real estate. We advise on compliance with company law and regulations and provide secretarial support for meetings, including preparing and circulating notices, minutes and resolutions; collating and rendering proper returns; and filing resolutions and other required documentation at the Companies Registry and other regulatory bodies.



For further details, please contact:

**Folasade Olusanya**

fola.olusanya@jee.africa

**Adekunle Soyibo**

kunle.soyibo@jee.africa

**Jackson, Etti & Edu**

RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-462-6841

+234-1-462-6843

Fax: +234-1-271-7889

www.jee.africa



## INTELLECTUAL PROPERTY

JEE is the leading Intellectual Property law firm in Nigeria. Our IP Department provides a wide range of services throughout the African region, and advises on all aspects of prosecution, management and protection for Trademarks, Patents, Designs and Copyright, Anti-Counterfeiting, IP Litigation, IP Due Diligence and Commercial IP. We also provide ancillary services, such as product registration with NAFDAC, SON (Standard Organisation of Nigeria) and NOTAP (National Office for Technology Acquisition and Promotion).

### RECOGNITION

JEE has won several awards and achieved recognition both locally and internationally over the years from several international organisations, including Trademark Law Firm of the Year by Global Law Experts.

For many years JEE has been recognised as a Tier1 IP Law Firm of the Year by Managing IP; was awarded IP Law Firm of the year by Corporate Livewire Global Awards; awarded Nigeria IP Law Firm of the Year; recognised as IP Law Firm of the year by *Finance Monthly Magazine* Law Awards UK; recognised as IP Firm of the Year by Nigerian Legal Awards; and awarded the Recommended Firm of the Year by *World Trademark Review*.

### WHAT WE DO

Our clientele is spread across a broad spectrum of local, regional and international blue-chip organisations, ranging from individuals and small private companies to major multinationals and conglomerates. We advise clients with a clear appreciation of their commercial goals, constraints and concerns. This is indeed a major driver in ensuring that our clients' objectives are achieved in the most efficient and cost-effective way.

Our range of services includes: IP Audit; Preliminary Opinions and Clearance Searches; Takeover and Completion of Portfolios; Registration of Trademarks, Patents and Designs; Filing to Issuance; Renewals and Restorations; Recordal of Mergers; Assignments and Registered Users; Changes of Names and Addresses; Acquisition; Protection; Enforcement; Transfer and Revalidation of IP Rights; Third Party and other Office Actions; Preparation and Vetting of Agreements (Distributorship/Registered User/ Franchising/ Licensing/Assignments, Technology Transfer Agreements and Processing [NOTAPI]); Product Registration (NAFDAC); IP Watch Group/ Watch Service; Conducting Market Investigations and Raids; Infringement/Unfair Competition and Anti-Counterfeiting; Domain Names: Searching, Registration and Maintenance; Dispute Resolution; Biotechnology Issues and Advice; Branding; and Managing Intellectual Property and Intellectual Property audit for private individuals and institutions.

### OUR TRANS-CONTINENTAL APPEAL

JEE's IP Practice prides itself on its proficiency, diversity and trans-continental expertise. For example, our African Practice Unit capitalises on a specialised team focused on the filing and prosecution of Trademarks, Patents and Designs in West Africa and the rest of the continent, by collaborating with top rated agents within the individual countries.

The goal of the unit is to be the first reference point in West Africa for companies and agents seeking protection of their Intellectual Property rights in the sub-Saharan region and beyond. Benchmarks of our services include our proactive, result-oriented approach, as well as our same-day response time. In addition, we can offer the very best service at competitive prices, thereby allowing our clients to enjoy the full benefits of our wealth of knowledge.

Outside Africa, our Asia and emerging markets unit operates with the same culture of excellence. This specialised unit was established to specifically focus on providing IP services to clients in the Asia-Pacific region. The unit identifies areas of growth potential and collaboration between Africa and Asia. The unit also provides specific services targeted at harnessing the growing economic relations between the countries within these two regions. Other units, such as our Europe and Americas units, are focused on providing similarly cutting-edge, professional and satisfactory legal services to clients from across the globe.

### INDICATIVE TRANSACTIONS

- JEE is presently advising a leading HMO that has developed groundbreaking digital technology products for the HMO sector. We are advising the Company on developing an IP strategy to increase the value from its technology innovation.
- JEE handled the worldwide trademark registrations of NIPRISAN and NICOSAN (pharmaceuticals developed by NIPRID), used in the treatment of conditions such as sickle cell anaemia;
- JEE handled the Africa-wide trademark registrations of one of the biggest South African asset management and wealth division companies and continues to manage its portfolio across Africa;
- JEE represents a successful fintech startup which has deployed a digital solution to redefine management in Nigeria;
- JEE prepared and reviewed online contracts, including end-user license agreements and terms of use for myriad tech companies.
- JEE reviewed and advised on the Intra-group Data Transfer Agreement of one of the world's most prestigious automobile companies;

- JEE conducted the due diligence on a chain of companies in the Nigerian Media and Advertising Sector with respect to the acquisition bid for an international media company;
- JEE advised a leading Nigerian bank on IP securitisation issues with respect to a N300 million credit transaction between the bank and a third party;
- JEE handled the worldwide Patent and Trademark registration of the Emergency Auto Transfusion Set (Eat-Set) – an indigenous invention breakthrough in medical science used for the collection and subsequent reinfusion of the patient's own blood;
- JEE is advising and representing a third-party content provider for mobile telecommunications networks in Nigeria, in a landmark case on the patentability of a telecoms lottery;
- JEE has handled a variety of design registrations on behalf of a British multinational alcoholic beverages company, particularly its FSA bottles, glassware and bottle design across Africa; and
- JEE has handled tricycle design registrations; product package design registrations; cartridge design registration; and other design businesses on behalf of a multinational motorcycle company, a multi-million-dollar energy drinks firm and an American multinational consumer goods corporation respectively.

### OUR PRACTICE AREAS

With a view to improving efficiency, ensuring attention to detail and creating a channel for accountability to the client in the management of their portfolios, the Intellectual Property Department is organised into these units:

- Africa Business Unit
- America Business Unit
- Asia Business Unit
- Europe Business Unit
- Patent and Designs Business Unit

### OUR UNIQUE SELLING POINTS

- JEE uses PATRICIA – Intellectual Property software developed by Patrix, a Swedish company. It is presently one of the most modern IP software programmes used worldwide. Its acquisition has led to a total upgrade of our IT system, as well as improving the management of our client's IP Portfolio.



For further details, please contact:

**Ngodzi Aderibigbe**  
ngodzi.aderibigbe@jee.africa

**Chinyere Okorocho**  
chinyere.okorocho@jee.africa

**Jackson, Etti & Edu**  
RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-790-4276  
+234-1-462-6841  
Fax: +234-1-271-7889  
www.jee.africa



# IMMIGRATION ADVISORY & COMPLIANCE

**JEE** has an immigration practice that covers all aspects of inbound and outbound corporate immigration to Nigeria and some West African countries. We advise multinational employers, individual expatriates and investors on Nigerian immigration processes so that they can navigate them with ease.

To provide some context, from 2016, the Nigerian economy did not record any significant growth, largely due to a recession resulting from the macroeconomic challenges the nation faces. Nevertheless, Nigeria has a diversified economy, and remains the largest economy in Africa. The oil and gas, energy, aviation, banking, manufacturing, and power industries as well as trade in fast-moving consumer goods continue to offer viable opportunities for foreign investors.

**OUR SERVICES**

**Corporate Work Permit / Authorisation Advisory**

- Alerting clients to important developments
- Applications for Expatriate Quota Approval and Renewal;
- Applications for Work Authorisation/ Residence Permits;
- Business Due Diligence Investigations;
- Compliance and Reporting;
- Dependent Applications;
- ECOWAS Permits (applicable to ECOWAS nationals);

- Filing of Monthly Returns;
- Free Trade Zone Compliance;
- General Legal Advisory;
- Procurement of Entry Visas;
- Sector-Specific Registration and Compliance

**Consular Support**

- Assisting with processing and procurement of visas at local diplomatic posts in Nigeria.

**Government Liaison**

- Liaising with government agencies and regulators at all levels.

**Document Services**

- Procuring documents from various regulatory agencies and government institutions for use outside Nigeria; and
- Certification, Legislation and Notarisation of documents originating from Nigeria for use outside Nigeria.

**Value-Added Services**

- JEE notifies clients with alerts, updates and newsletters when significant changes occur in Nigeria's national requirements, regulations or procedures; and
- JEE offers training on a wide range of immigration topics on client request.

**WHAT WE OFFER**

- In-depth practical knowledge of Nigerian immigration law, regulations, policies and procedures; and ECOWAS requirements and procedures;
- Fluency in the requirements multinationals face in Nigeria;
- Offices in Abuja, where the Nigeria Immigration Service ("NIS") and other regulatory authorities' headquarters are based. We also have representative counsels in Port Harcourt and other strategic locations within Nigeria;
- Skilled and professional teams of lawyers who blend years of experience with thorough understanding of the technical intricacies of the NIS;
- The latest Information Technology Systems to ensure timely delivery of services; and
- A dynamic and innovative approach to finding solutions to tough cases.

**OUR EXPERIENCE**

• Advising and managing the immigration portfolio of a renowned multinational in the oil and gas industry for many years. Services provided include the renewal of the Expatriate Quota Approval as and when due; renewal of CERPAC for non-Nigerian employees and their dependents; filing of monthly Expatriate Returns; obtaining Temporary Work Permits; Visa on Arrival; as well as other visas and entry permits required by the company for its business and other technical consultants.

• Assisting clients to obtain business and work visas for their employees to work in other jurisdictions outside Nigeria. We have specific experience in Angola; the Kingdom of Saudi Arabia; the United Arab Emirates; Morocco; South Africa; Spain and more.

• Conducting due diligence investigations on the immigration status of expatriate employees of an international oil service company to verify the authenticity of the permits obtained, including conducting confirmatory checks at immigration offices and effecting measures towards the regularisation of the immigration status/position of the employees (filing and obtaining all outstanding CERPAC renewals and entry visas).

• JEE continuously acts as Nigerian Co-Counsel to a foremost corporate Immigration Service Provider with headquarters in the USA and with an extensive global presence. We have been acting in this role for over a decade.



**For further details, please contact:**

**Koye Edu**  
koye.edu@jee.africa

**Taiwo Adeshina**  
taiwo.adeshina@jee.africa

**Jackson, Etti & Edu**  
RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-773-6361  
+234-1-462-6841  
+234-1-462-6843  
Fax: +234-1-271-7889  
www.jee.africa



## LITIGATION & DISPUTE RESOLUTION

**JEE** understands that well thought-out legal advice at an early stage can help its clients avoid expensive, time-consuming legal proceedings.

If a dispute does result in court action, we know that prolonged litigation is not always the most suitable course, particularly when the parties are eager to preserve a commercial relationship. We advise clients on the most practical dispute resolution mechanism for addressing any issues or disputes that may arise between clients and third parties or business associates.

### CORPORATE LITIGATION

We manage the entire, or a substantial part, of the litigation portfolio of a corporate entity across the States of the Federation or within a defined territory in Nigeria.

JEE manages court cases, arbitration, and quasi-judicial cases, as well as potential litigation matters of leading multinational corporations in sectors such as construction; oil and gas; electrical and automation solutions; real estate; and agro-allied.

The diverse areas of the law that JEE covers include labour and employment and trade disputes; commercial contracts; motor vehicle accidents; industrial accidents; seismic and quarry site operations; damage to property and economic crops; real property; insurance; community relations; governmental relations; and police and law enforcement-related matters.

### BRAND PROTECTION

We have a rich heritage or more than 30 years' experience in providing Intellectual Property Right Protection and Litigation for our clients.

We have instituted and prosecuted several Intellectual Property (IP) rights protection and enforcement cases for blue chip companies and have obtained Anton Piller orders of search and seizure with which we hit infringers "below the belt", constraining them to the negotiation table to save clients the time, labour and cost associated with long drawn-out court cases.

We have handled notable enforcement cases for international and domestic clients, including a major telecoms company; multinational airline carrier; multinational conglomerate; international banking groups; and American cosmetic manufacturers in prosecuting IP rights enforcement litigations against offenders engaged in infringement of trademarks, copyrights, or patents.

### ARBITRATION & ALTERNATIVE DISPUTE RESOLUTION (ADR)

Our services in this area of practice include:

#### Commercial Arbitration

Our experienced and skilled Arbitration practitioners act as Counsel to clients who are parties in arbitration proceedings, as well as presiding over disputes as Arbitrators. We have on our team Fellows and Members of

the Chartered Institute of Arbitrators, and a Pioneer Member of the Panel of Neutrals of the Lagos Multi-Door Court House, who presides over disputes as an Arbitrator.

Our services include initiating and defending contentious disputes before Arbitration Tribunals, including institutional and ad-hoc tribunals. We also enforce arbitral awards, whether issued by local or foreign arbitral tribunals. We recently instituted, prosecuted and won a multi-million-dollar claims dispute on behalf of a Danish multinational brewing corporation at the International Court of Arbitration of the International Chamber of Commerce.

#### Mediation and Conciliation

We use our strong conflict management and negotiation skills to help our clients resolve multifaceted commercial disputes, thereby minimising the risks and costs associated with protracted litigation. We also act as mediators in diverse matters such as commercial and community disputes. Our qualified International Commercial Mediators are accredited by the Centre for Effective Dispute Resolution, UK (CEDR); and are appointed Arbitrators of the World Intellectual Property Organisation (WIPO).

#### Trademarks Opposition Practice

We handle all contentious proceedings before the administrative tribunal of the Trademarks, Patents and Designs Registry, of the Federal Ministry of Industry, Trade and Investment. Our practice is structured to safeguard clients' Intellectual Property rights by preventing infringers from unlawfully obtaining trademark registrations.

Our Trademark Opposition and Rectification team conducts a watch service for clients' trademarks and institutes and prosecutes trademark opposition and rectification proceedings at the Trademarks, Patents and Designs Registry. The Team also negotiates amicable settlement between opposing parties. Some of our landmark cases include:

- Winning a trademark infringement/passing-off action of N4 billion on behalf of Citibank against four offending companies using the Citi trademark to run their respective finance-related businesses.
- Winning a trademark appeal for and on behalf of Piaggio & CSPA (an Italian scooter manufacturer) against a Nigerian entity that sought to unlawfully appropriate Piaggio & CSPA's trademark registrations. The Court expunged the Nigerian entity's trade mark registrations, and reinstated our client's trade mark registration. The Court also awarded incidental costs of the action in our favour.

- Representing Toyota Motor Corporation at the Court of Appeal, which set aside a judgment of N500 million awarded against the said company for trademark infringement and passing off.

- Representing a world-renowned electricity and automation Management Company, and its Nigerian subsidiary, in the enforcement of its trademark rights vis-à-vis an offending company name registration. JEE successfully obtained a consent judgment in favour of the company and successfully seized counterfeit electrical products worth over \$1 million.

- Executing an anti-counterfeiting campaign for a renowned California winery's various brands. JEE successfully seized large quantities of products and constrained some of the illicit traders to amicable settlement.

- Representing telephone manufacturers in prosecuting an Intellectual Property Right Enforcement Litigation against offenders dealing in importation, marketing, sale and distribution of counterfeits of their mobile telephones and accessories in Nigeria.

- Appealing on behalf of Eli Lilly against an adverse ruling of the Registrar of Trademarks. JEE successfully obtained court final judgment, revoking five unlawful trademarks.

- Successfully obtaining and executing Anton Piller Orders against more than 10 dealers in counterfeit Sony televisions before the Federal High Court.

- Advising, representing and obtaining Anton Piller and Injunctive Orders on behalf of a multinational carbonated drinks company in a civil claim for Infringement of Trademark and Passing Off; and successfully cancelling registration of the offending products with Nigeria's National Agency for Food and Drug Administration and Control (NAFDAC).

#### OUR EXPERIENCE

JEE has vast experience in managing huge portfolios of disputes, including litigation, arbitration, and material contracts. We lead complex negotiations and mediation of labour and community-related disputes for leading corporations. These include:

#### Handling the legal portfolio of Strabag Construction Ltd

This wholly-owned subsidiary of Strabag International GmbH (a German construction corporation) has operations and branches all over Nigeria. Our remit included:

- Prosecuting and defending all disputes, including some 200 court cases and arbitral proceedings for the company in Nigeria.
- Negotiating, mediating and settling labour disputes with the Company's employees;
- Advising on all contracts between

the Company and the Federal Government of Nigeria, as well as State Governments and other governmental agencies;

- Advising on all transactions for the sale and/or lease of Company properties and the purchase or acquisition of properties;
- Advising on capital import-export; and
- Processing and obtaining governmental licenses, permits and approvals for mining, quarrying and dredging activities.

#### Negotiating and mediating in Government and community relations

JEE manages and coordinates the Litigation and Dispute-related Resolution portfolio of four Nigerian subsidiaries of a leading American multinational Oil and Gas company. Our services include:

- Defending 200 labour cases instituted by former employees against one of the subsidiaries at the National Industrial Court, Enugu and Port Harcourt Division, Nigeria;
- Prosecuting and defending 100 disputes involving the company in Nigeria, including Court cases and Arbitral proceedings;
- Advising on Foreign Arbitral Proceedings/ Disputes arising from commercial contracts between the company and sub-contractors;
- Initiating and prosecuting winding-up proceedings against an indigenous oil company over \$16.9 million indebtedness;
- Negotiating, mediating and settling labour disputes with the Company's employees.



For further details, please contact:

**Obafemi Agaba**  
obafemi.agaba@jee.africa

**Jackson, Etti & Edu**  
RCO Court  
3-5 Sinari Daranijo Street  
Victoria Island  
Lagos, Nigeria

Tel: +234-1-773-6361  
+234-1-462-6841  
+234-1-462-6843  
Fax: +234-1-271-7889  
[www.jee.africa](http://www.jee.africa)



## OUR OFFICES

We have a strong presence in Nigeria, with three fully staffed, strategically located offices: two in Lagos, Nigeria's corporate and financial centre (on Victoria Island and in Ikeja) and one in Abuja, Nigeria's capital. We also cover the rest of Africa from our conveniently situated associate offices in Accra, Ghana; Harare, Zimbabwe; and Yaoundé, Cameroon.

### LAGOS

RCO Court, 3-5 Sinari Daranijo Street  
Off Ajose Adeogun Street  
Victoria Island, Lagos, Nigeria

1st Floor, Ereke House  
Plot 15, CIPM Avenue, CBD  
Alausa, Ikeja, Lagos, Nigeria

### For both Lagos offices:

Tel: +234 ● 462-6841-3  
Fax: +234 ● 271-6889

### For all Africa offices:

[jee@jee.africa](mailto:jee@jee.africa) ; [www.jee.africa](http://www.jee.africa)

### ABUJA

42 Moses Majekodunmi Crescent  
Utako, Federal Capital Territory  
Abuja, Nigeria  
Tel: +234 ● 709-880-2807  
+234 ● 709-104-9967

### ACCRA

3 Emmause, 2nd Close  
Akosombo House  
Labone, Accra, Ghana  
PO Box 14951, Accra, Ghana

### HARARE

38 Clairwood Road  
Alexandra Park  
Harare, Zimbabwe

### YAOUNDÉ

3rd Floor, Viccui Building  
Apt. 15-16, Carr Street  
New Town  
Yaoundé, Cameroon

For more information on how we can help you, please call your usual JEE contact or visit [www.jee.africa](http://www.jee.africa)

© Jackson, Etti & Edu 2022

This material is for general information only and is not intended to provide legal advice.

